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A | COMPUTING SOLUTIONS

1. ASSET MANAGEMENT: Absolute, Asset Panda, Broadcom, Incident IQ & One to One Plus
2. DESKTOPS: **HOWARD**, Acer, Dell, HP & Lenovo
3. DOCUMENT CAMERAS & 3D PRINTERS: 3D Systems, Brother, CraftUnique, HoverCam, HP, Kyocera, Lexmark, MakerBot, OKI & Xerox
4. MOBILE DEVICE MANAGEMENT: FileWave, GoGuardian, Lightspeed Systems & Securly
5. MOBILE PRESENTATION & CHARGING STATIONS: AVer, Black Box, Bretford, Copernicus, DataMotion, EarthWalk, Ergotron, JAR, Kanto, KwikBoost, LocknCharge, Luxor, MooreCo, PowerGistics, Power Technologies & Spectrum
6. NOTEBOOKS & TABLETS: **HOWARD**, Acer, Asus, Dell, Fujitsu, HP, Lenovo, Microsoft, Samsung & Toshiba
7. REFURBS: Charge Carts, Computers, Document Cameras, Monitors, Notebooks, Servers, Storage & Tablets
8. VR: Asus, ClassVR, Epson, HP, HTC Vive, Lenovo, Meta & Samsung

B | AUDIOVISUAL & INSTRUCTIONAL SOLUTIONS

1. AUDIO SOLUTIONS: AMX, Audio Enhancement, Biamp, Crestron, ELMO, Extron, FrontRow, Lightspeed, Shure & TeachLogic
2. BROADCASTING & STREAMING: Panasonic, Sony, Legrand AV & Vizrt
3. CABLES: C2G, Comprehensive, Crestron, Liberty AV Solutions, Monoprice & West Penn Wire
4. CONTROL SYSTEMS: AMX, Crestron, Extron, FrontRow, Kramer & Liberty AV
5. CLASSROOM AI: Merlyn Mind
6. COLLABORATION TOOLS & PERIPHERALS: CODi, HP, Jabra & Logitech
7. DOCUMENT CAMERAS: AVer, Boxlight, ELMO, Epson, HoverCam & Lumens
8. FURNITURE: AVFI, CEF, Legrand AV, MooreCo, Spectrum & Worthington
9. INTERACTIVE CLASSROOM SOLUTIONS: BenQ, Boxlight, Epson, Interactive Projectors, Lü, NEC, QOMO, Samsung, SMART & WizeFloor
10. INTERACTIVE DISPLAYS: AVer, BenQ, Boxlight, Clear Touch, HoverCam, Newline, Promethean, Philips, Qomo, Ricoh, Sharp, ViewSonic & Wacom
11. INTERCOMS, BELLS & PAGING SYSTEMS: AtlasIED, Audio Enhancement, Extron, HARMAN & Valcom
12. LECTURE CAPTURE: Audio Enhancement, Crestron, DiscoverVideo, Extron, Lumens & VBrick
13. MIXERS & MICROPHONES: AKG, Allen & Heath, Shure & Soundcraft
14. MONITORS & DISPLAYS: LG, NEC, Panasonic, Planar, Samsung, Sharp, Sony & ViewSonic
15. MOUNTS: Kanto, Legrand AV, Peerless-AV & Premier Mounts
16. PROJECTORS: Artome, BenQ, Boxlight, Casio, Christie, Epson, InFocus, NEC, Panasonic, Sony & ViewSonic
17. PROJECTOR SCREENS: Draper & Legrand AV
18. PTZ & VIDEO CAMERAS: Audio Enhancement, AVer, Axis, Hitachi, Legrand AV, Lumens, Panasonic & Sony
19. SPEAKERS & AMPS: Audio Enhancement, Crestron, Crown, Danley, Extron, JBL, Lab Gruppen, Renkus-Heinz & Tannoy
20. VIDEO CONFERENCING: Cisco, Crestron, HP Poly, Lifesize, LoopUp, Mersive, ScreenBeam & Zoom
21. WEBCASTING: Mersive & Vivi
22. WIRELESS INTERACTIVE PADS: Boxlight, ELMO, QOMO & Wacom

C | NETWORK INFRASTRUCTURE SOLUTIONS

1. BACKUP & REPLICATION: Arcserve, Barracuda, Broadcom, CommVault, Cybernetics, ExaGrid, HPE, Kaseya, Quest, Rubrik, Spectra Logic, Veeam & Vertiv
2. BANDWIDTH MANAGEMENT SOLUTIONS: Allot & Radware
3. CONTINUITY SOLUTIONS: Cisco
4. COOLING, LAN STORAGE & POWER PROTECTION PRODUCTS: AMETEK, APC, CyberPower, Eaton, Orion & Schneider Electric
5. DISASTER RECOVERY PRODUCTS: **HOWARD**, Arcserve, Broadcom, Dell EMC & Veeam
6. EMAIL ARCHIVING SOLUTIONS: Arcserve, Barracuda & Data443
7. HYPERCONVERGED: Arcserve, Dell EMC, HPE Aruba, HVE, NetApp & Nutanix
8. NETWORK ACCESS CONTROL: Extreme, Fortinet & OPSWAT
9. NETWORK INFRASTRUCTURE: Broadcom, Cisco, CommScope Ruckus, Extreme & HPE
10. SECURITY SOLUTIONS: Barracuda, Bitdefender, Broadcom, CheckPoint, Fortinet, Juniper, ManagedMethods, McAfee, Radware, Sophos & WatchGuard
11. SERVERS: **HOWARD**, Dell, ExaGrid, Fujitsu, HPE, HVE, IBM & Lenovo
12. STORAGE: **HOWARD**, Arcserve, Buffalo, Dell EMC, HVE, Overland-Tandberg, Wasabi & Western Digital
13. VOIP: Alcatel-Lucent, Cisco, Fortinet, HP Poly, Mitel, Sangoma, Version3, Vertical, VOXO, Zoom & Zultys
14. WIRELESS: Arista, Cambium, Cisco Meraki, CommScope Ruckus, Ericsson, Extreme, Fortinet, HP, HPE Aruba, Kajeet, NETGEAR, Riverbed & UniFi

D | CYBERSECURITY SOLUTIONS

1. ANTIVIRUS/EDR/MDR: Arctic Wolf, AVG, Bitdefender, Blackberry, Broadcom, Cortex XDR, CrowdStrike, Cybereason, Datto, ESET, Fortinet, GoGuardian, Kaspersky, Malwarebytes, McAfee, Palo Alto, Scinary, Sophos, Total Defense, Trend Micro, VIPRE & WatchGuard
2. ASSET MANAGEMENT: Absolute, Darktrace, Kaseya, ManageEngine, Microsoft & Tanium
3. BACKUP & RECOVERY: Arcserve, Barracuda, Datto, HPE, Kaseya, N-able, NAKIVO, Rubrik & Veeam
4. CONTENT FILTERING: Barracuda, ESET, Fortinet, iboss, Impero, Lightspeed Systems, Linewize, Palo Alto & Securly
5. EMAIL PROTECTION: Barracuda, Bitdefender, Cisco, Darktrace, Fortinet, IRONSCALES, Microsoft, Mimecast, Proofpoint & Sophos
6. FIREWALLS: Barracuda, Check Point, Cisco, Fortinet, Palo Alto, SonicWall, Sophos & WatchGuard
7. MULTI-FACTOR AUTHENTICATION: Cisco, Fortinet, Ping Identity, Scinary, Secret Double Octopus & WatchGuard
8. NETWORK ACCESS CONTROL: CommScope Ruckus, Extreme, Fortinet & HPE Aruba
9. PATCH MANAGEMENT: Bitdefender, Kaseya, Malwarebytes, ManageEngine, Scinary, Syxsense & Tanium
10. PENETRATION TESTING: AMATAS, Horne, Ingram Micro, Rapid7 & Scinary
11. PHISHING TESTING & TRAINING: Barracuda, KnowBe4, Mimecast, Proofpoint, Sophos & VIPRE

E | VIRTUALIZATION & SIMULATION SOLUTIONS

1. BACKUP & DATA RECOVERY: Arcserve, Barracuda, HPE, Kaseya, NAKIVO & Veeam

2. CLOUD: 11:11 Systems, Arcserve, AWS & Microsoft
3. DESKTOP VIRTUALIZATION: Broadcom, Citrix, HVE, NComputing & Scale Computing
4. SERVER VIRTUALIZATION: Broadcom, Citrix, HVE, Microsoft, Overland-Tandberg & Scale Computing
5. SERVERS: **HOWARD**, Dell, HPE, HVE, Lenovo & Nutanix
6. SOFTWARE-DEFINED STORAGE: Broadcom & DataCore
7. STORAGE: **HOWARD**, Arcserve, Dell EMC, HPE, HVE, Lenovo, Overland-Tandberg, QNAP & Synology
8. VDI: Broadcom, Citrix, Dell, HVE, Inuvika, LG & NComputing

F | PHYSICAL SECURITY SOLUTIONS

1. ACCESS CONTROL: 3xLOGIC, Axis, Brivo, I-PRO, Paxton, Rhombus & Salto
2. ACTIVE SHOOTER: AmberBox, A.S.R.S., Athena Security, Crotega, Omnilert & ZeroEyes
3. BEHAVIOR MANAGEMENT: IPVideo Corp. & Rhombus
4. BODY PROTECTION: BulletSafe, Getac & I-PRO
5. CLOUD: 3xLogic, Brivo & Rhombus
6. DISPLAYS: Avue, Bosch, LG, NEC, Panasonic, Planar, Samsung, Sharp, Sony & ViewSonic
7. EMERGENCY ALERT NOTIFICATION: Alertus, Audio Enhancement, Extron, FrontRow, Lynx, SafeKard & Singlewire
8. ENCODERS: Axis & I-PRO
9. GUARD SERVICES EQUIPMENT: MRKT-IT
10. INTERCOMS: 2N, Aiphone, Comelit & Galaxy
11. LIGHTING: **HOWARD**
12. MOBILE SECURITY: Axis, Getac & I-PRO
13. MOUNTING: Altronix, Axis, C2G, Chatsworth, I-PRO & nVent HOFFMAN
14. PERIMETER SECURITY: Boon Edam, Exacq, Garrett & NIGHTLOCK
15. STORAGE: Arrow, Avue, Axis, Cisco, CP Tech, Delta, IPConfigure, I-PRO, Lexmark, Milestone, Plustek, StorMagic, TRENDnet, UniFi & ViewZ
16. SUPPORTING INFRASTRUCTURE: Altronix, Audio Enhancement, Cisco, Ericsson, Fortinet & UniFi
17. VIDEO Cameras: ACTi
18. VIDEO MANAGEMENT: Avigilon, Axis, Exacq, I-Pro, Milestone & Salient
19. VIDEO SURVEILLANCE: Audio Enhancement, Avigilon, Axis, Hanwha-Vision, I-PRO, Milestone, Rhombus & Salient
20. VISITOR MANAGEMENT: Arctic Wolf, AxxonSoft, IDScan, iLobby, Kokomo24/7, Securly, Sign In Enterprise, SilverShield, Singlewire & Verkada

G | DIGITAL SIGNAGE & KIOSK SOLUTIONS

1. CONTENT MANAGEMENT SOFTWARE: DiscoverVideo, Hiperwall, Hypersign, Mandoe, Mersive, RevelTV, ScreenBeam, Signagelive & Visix
2. DIGITAL OUTDOOR SIGNS & SCOREBOARDS: Daktronics, Optec & TSN
3. INDOOR KIOSKS: **HOWARD**
4. LARGE FORMAT DISPLAYS: LG, Newline, Panasonic, Planar, Samsung, Sharp, Sony & ViewSonic
5. MEDIA PLAYERS: BrightSign, Delta, DiscoverVideo, ScreenBeam & ViewSonic
6. MOUNTS & BRACKETS: Legrand AV, Peerless-AV & Premier Mounts
7. OUTDOOR KIOSKS: **HOWARD**
8. SELF-SERVE PICKUP LOCKERS: **HOWARD**
9. TABLETOP KIOSKS: **HOWARD**
10. TELEMEDICINE KIOSKS: **HOWARD**
11. THROUGH-THE-WALL KIOSKS: **HOWARD**
12. WAYFINDING KIOSKS: **HOWARD**, 22Miles & Visix

H | SOFTWARE SOLUTIONS

1. FEATURED: Arcserve, Hapara, Lightspeed Systems, TeamViewer & VIPRE
2. ANTIVIRUS: See Section |D| Cybersecurity Solutions
3. BACKUP, RECOVERY & UTILITY: Arcserve, Broadcom & NAKIVO
4. CHROMEBOOK-ENABLING SOFTWARE: Google
5. CONTENT CREATION: AVID
6. CREATIVITY, DESIGN & PAGE LAYOUT: Adobe
7. DATA ANALYTICS: Lightspeed Systems
8. IT & NETWORK MANAGEMENT: Broadcom
9. NETWORK SECURITY: Absolute, Bitdefender, Check Point, GoGuardian & Sonicwall
10. PRINT MANAGEMENT: PaperCut
11. PROGRAMMING & WEB DEVELOPMENT: Microsoft & Rubrik
12. VIRTUALIZATION & STORAGE: Arcserve, Broadcom, Citrix, DataCore & Veeam

I | PROFESSIONAL SERVICES

1. CONSULTING: Network Assessments, Outsourced Labor & Wireless Surveys
2. Human Cybersecurity Training: KnowBe4
3. INSTALLATION & DESIGN SERVICES: Audiovisual & Computing, Cabling, Distance Learning & Video Conferencing, Network and Data Centers & Wireless Access
4. MANAGED SERVICES: E-Rate Eligibility, IT Outsourcing, Network Consulting, Onsite Technicians & Version3 VOIP
5. PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES: AVer, Axis, Cisco, Lumens, Milestone, Panasonic & Salto
6. PROFESSIONAL DEVELOPMENT/TRAINING: Curriculum Training, Instructional Technologies & 21st Century Classrooms - MobileMind
7. PROGRAMMING SERVICES: Control Systems & Video Conferencing
8. SUPPORT SERVICES: Asset Tagging, Custom Imaging, Etching, HTPP, OnCall, Technology Management & White Glove Services

J | EVERYDAY ACCESSORIES

1. BAGS & CASES: Belkin, Brenthaven, Case Logic, CODi, GreenSmart, Gumdrop, Higher Ground, Incase, MAXCases, Mobile Edge, Tucano, UZBL & ZAGG
2. HARDWARE: Cameras & Camcorders, Ink, Keyboards, Mice & Pointing Devices, Monitors, Power Devices, Printers, Projectors, Scanners, Toner & Other Accessories
3. HEADPHONES & HEADSETS: AVID, HamiltonBuhl & TWT Audio
4. NETWORKING: Adapters, Bridges, Cables, Cards, Hubs, IP Telephony, Modems, Routers, Security Devices, Switches, Video Conferencing Products, WAPs & Other Accessories
5. OFFICE SUPPLIES: Bic, Casio, HP, Pilot & Texas Instruments
6. PRINTING CONSUMABLES: Brother, Canon, HP, Lexmark & PCI

K | PROFESSIONAL DEVELOPMENT | TEACHING & LEARNING

1. FUSION: FUSION is HOWARDedu's Professional Learning Model that takes teaching, standards, content and pedagogy, and fuses it with technology to create new learning environments where students are engaged in daily instruction.
2. CODING: Discover how to incorporate computer science into the core curriculum and teach the computational skills needed to engage students with coding, robots and STEM tools.
3. friEdTech: friEdTech is a Google for Education Partner and a Microsoft in Education Global Training Partner that provides online and face-to-face staff development. friEdTech offers a wide range of professional development and training services for educators around Google Workspace for Education, Google Certifications, Blended Learning, Project Based Learning, and more.
4. STEMFUSE: Discover the best STEM-based Curriculum software.

L | eSPORTS SOLUTIONS

1. GAMING DESKTOPS: **HAVOC**PC, Acer, Asus, Dell, HP & Lenovo
2. GAMING FURNITURE: Spectrum
3. GAMING HEADSETS: Corsair
4. GAMING KEYBOARDS: Corsair
5. GAMING LAPTOPS: **HAVOC**PC, Acer, Asus, Dell, HP & Lenovo
6. GAMING MICE: Corsair
7. GAMING MONITORS: Asus, HP, Lenovo & ViewSonic
8. GRAPHICS CARDS: Acer & Asus
9. INFRASTRUCTURE: Extron

Outside Rep		**Email**		**Phone**	
Inside Rep		**Email**		**Phone**	