



WSIPC RFP 26-01 Technology Devices, Related Products and Services

RFP Bid Addendum II

August 27, 2026

The following corrections, questions, and clarifications are provided concerning **WSIPC RFP 26-01 Technology Devices, Related Products and Services**. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

QUESTIONS AND CLARIFICATIONS:

Q1 – Please identify the specific categories to be offered under RFP 26-01 that are not already available under RFP 20-01.

A1 – RFP 26-01 includes several core device categories that overlap with RFP 20-01; however, RFP 26-01 has been broadened to expressly include additional device-related products, tools, and services. These include mobile devices and iPads; displays; peripherals; charging solutions; device management tools; deployment and configuration services; warranty and lifecycle support; asset management services; repair services; and related software, licenses, subscriptions, hosting, training, maintenance, implementation, and support services associated with the proposed technology offerings. The examples provided in RFP 26-01 are illustrative and not exhaustive. Proposers may offer technology devices, related products, and services that reasonably fall within the scope and purpose of RFP 26-01 and should clearly identify each proposed product or service category in their response and cost proposal.

WSIPC reserves the right, in its sole discretion, to determine whether a proposed offering is within the scope of RFP 26-01 and to accept or reject any proposed manufacturer, product, product category, solution, service, or related offering. Submission of an offering does not guarantee its inclusion in any resulting contract.

Q2 – Does WSIPC intend RFP 26-01 to replace or supersede RFP 20-01?

A2 – No. RFP 20-01 will remain in effect through its current term, which expires December 31, 2027, and any approved extensions. RFP 26-01 does not automatically supersede RFP 20-01. The WSIPC Purchasing Team will determine in 2027 whether RFP 20-01 will be extended or allowed to expire.

Q3 – Can existing RFP 20-01 contract holders continue selling indefinitely, or will customers migrate to RFP 26-01?

A3 – No. Vendors awarded under RFP 20-01 may only utilize that contract through the end of its term and any approved extensions. If RFP 20-01 expires and the vendor is also awarded under RFP 26-01, the vendor may transition existing RFP 20-01 customers to RFP 26-01.

Q4 – Can we leverage manufacturers and discounts previously awarded under RFP 20-01?

A4 – No. You may only offer manufacturers included in its awarded RFP 26-01 proposal, either as submitted or subsequently approved through a contract addendum.

Q5 – I know we missed the deadline for the intent to participate, are we able to still submit a bid?

A5 – It is not too late to submit an Intent to Participate, even though the deadline has passed. WSIPC uses the deadline primarily as a forecasting tool to help estimate the anticipated number of responses and plan the work resources needed to support the solicitation.

Q6 – How is the “DISCOUNT OFF OF RETAIL” supposed to work

A6 – The discount off MSRP/List Price structure is intended to establish a consistent and transparent pricing methodology for participating agencies utilizing the resulting WSIPC contract.

Under Appendix E [Appendix E - Vendor Cost Proposal Pricing Form](#), vendors identify the percentage discount they are willing to offer from their published MSRP or List Price for the product and service categories included in their proposal. For example, if a product has an MSRP of \$1,000 and a vendor proposes a 15% discount, the resulting contract price available to participating agencies would be \$850. Appendix E specifically requests that vendors identify the percentage discount off MSRP/List Price that will apply to participating agencies. WSIPC utilizes this approach because it:

- Provides a clear and auditable pricing basis for participating agencies.
- Creates a consistent methodology for evaluating proposals across a broad range of technology products and services.
- Encourages competitive pricing and additional value for educational, tribal, and public agency customers.
- Allows vendors flexibility to organize pricing by manufacturer, product category, service category, or other relevant categories rather than requiring every SKU to be individually listed.

As identified in Appendix E, vendors should also provide a current catalog, price list, SKU file, or active URL that identifies the applicable MSRP/List Price used as the basis for the proposed discount

The format above is representative only. Additional Question & Answer entries will be added as questions are received and addressed by WSIPC during the Q&A period.