



Solution:
Edge to cloud

Industry:
Information
technology

Country:
United States

A school district with the best IT in the state

“The desire to move to an OpEx model was a key driver of this project, but it’s about much more than money. It’s about the work we can do now that we couldn’t do before. Now, my team can hone our focus on what really matters: the classroom.”

– **Rick Roberts**, Executive Director, Educational Technology Services, Grossmont Union High School District

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Grossmont Union High School District (GUHSD) is the top IT department in California, but they didn’t have the capacity to innovate and move new applications forward. Instead of starting a new refresh cycle, GUHSD adopted the HPE GreenLake edge-to-cloud platform. They got the best of on-prem and cloud environments and combined the flexibility to grow with predictable costs. It’s now much easier to adopt advanced technologies that enhance in-classroom interactions and physical security.



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Objectives

- Flatten spending for easy, predictable budgeting
- Allow staff to take on more impactful work
- Combine the best of on prem and cloud

Requirements

- Move to an OpEx model
- Managed services for monitoring, operation, and administration
- Longevity to support the continuing evolution of GUHSD

Solution

- HPE GreenLake
- HPE ProLiant DL360 Server
- HPE Managed Services

Outcomes

- No massive up-front costs at the beginning of a large-scale refresh cycle
- More time to support in-classroom technology and interactions
- More capacity to work on CIS Controls
- Ability to upgrade digital security system and improve school safety
- Potential to become a destination school district, boosting enrollment and revenue



Additional resources

- [Blog](#)