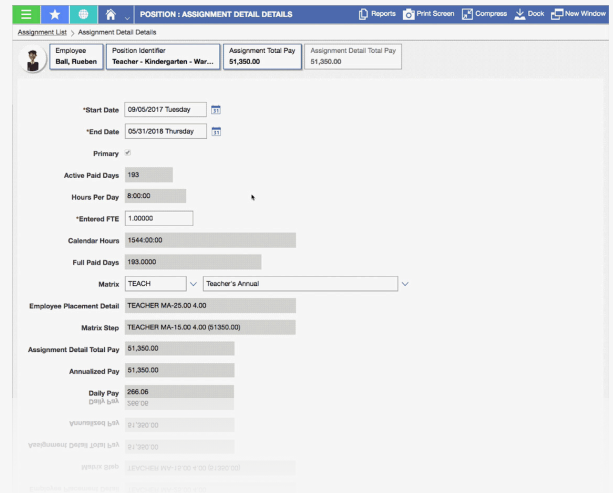


## POSITION BUDGETING

IMPROVE TRANSPARENCY WITH “WHAT-IF” SCENARIOS. SEE HOW COSTS IMPACT YOUR BOTTOM LINE. IT’S THE BIGGEST CHUNK OF YOUR BUDGET – DON’T LEAVE ANYTHING TO CHANCE.

- Save time with electronic preparation
- Organize employees into negotiation groups
- Automate salary matrix calculations
- At-a-glance assignment details, FTE counts, hourly rate, and more



### EASY “WHAT-IF” SCENARIOS

District leaders often mention salary negotiations among the list of tasks they enjoy the least, but it doesn’t have to be that way. When you have the ability to demonstrate how various scenarios affect your budget, you can eliminate guesswork and make the negotiation process easier on everyone.

### COMPARE THREE PLANS AT ONCE

What used to take hours can now be accomplished in minutes. Bring up three negotiation plans at the same time – district offer, current year, and union offer – so you and all your stakeholders can get an accurate look at where gaps exist. Determine dollar and percentage differences between plans and come to a compromise that fits with your bottom line.